#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington D.C. 20540

Washington, D.C. 20549

# **FORM 10-Q**

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2011

OR

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number 001-07698

# **ACME UNITED CORPORATION**

(Exact name of registrant as specified in its charter)

**CONNECTICUT** (State or other jurisdiction of incorporation or organization) **06-0236700** (I.R.S. Employer Identification No.)

60 ROUND HILL ROAD, FAIRFIELD, CONNECTICUT (Address of principal executive offices)

**06824** (Zip Code)

Registrant's telephone number, including area code: (203) 254-6060

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act (Check one). Large accelerated filer [] Accelerated filer [] Non-accelerated filer [] Smaller reporting company [X]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.45 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [X] No [

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X]

As of April 22, 2011 the registrant had outstanding 3,088,587 shares of its \$2.50 par value Common Stock.

# Part I — FINANCIAL INFORMATION

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# ACME UNITED CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (all amounts in thousands, except share data)

	March 31, 2011December 31, 2010(unaudited)(Note 1)	
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 5	5,102 \$ 6,601
Accounts receivable, less allowance	12	2,711 12,331
Inventories:		
Finished goods	22	2,291 21,109
Work in process		134 172
Raw materials and supplies		929 1,012
	23	22,293
Prepaid expenses and other current assets	1	,614 1,403
Total current assets	42	42,628
Property, plant and equipment:		
Land		170 160
Buildings	2	2,503 2,438
Machinery and equipment		9,401 8,905
	12	2,073 11,503
Less accumulated depreciation	9	9,698 9,287
	2	2,376 2,216
Note receivable	1	,825 1,839
Intangible assets, less amortization	3	1,866
Other assets	1	,032 1,032
Total assets	\$ 51	.,367 \$ 49,581

See notes to condensed consolidated financial statements.

# ACME UNITED CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (continued) (all amounts in thousands, except share data)

	March 31, 2011 (unaudited)		cember 31, 2010 (Note 1)
LIABILITIES			
Current liabilities:			
Accounts payable	\$	3,379	\$ 5,679
Other accrued liabilities		2,406	 3,539
Total current liabilities		5,785	9,218
Long-term debt		18,345	13,522
Other		1,523	 1,489
Total liabilities		25,653	24,229
STOCKHOLDERS' EQUITY			
Common stock, par value \$2.50:			
authorized 8,000,000 shares;			
issued - 4,403,824 shares in 2011			
and 4,374,574 shares in 2010,			
including treasury stock		11,009	10,936
Additional paid-in capital		4,719	4,603
Retained earnings		22,326	22,399
Treasury stock, at cost - 1,315,237 shares			
in 2011 and 1,305,237 in 2010		(11,808)	(11,711)
Accumulated other comprehensive income:			
Minimum pension liability		(1,156)	(1,156)
Translation adjustment		625	 281
		(531)	(875)
Total stockholders' equity		25,714	 25,352
Total liabilities and stockholders' equity	\$	51,367	\$ 49,581

See notes to condensed consolidated financial statements.

# ACME UNITED CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) (all amounts in thousands, except per share amounts)

		Three Months Ended March 31		
		2011		2010
Net sales	\$	14,401	\$	13,121
Cost of goods sold		9,093		8,008
Gross profit		5,308		5,113
Selling, general and administrative expenses		5,125		4,812
Operating income		183		301
Non-operating items:				
Interest:				
Interest expense		97		52
Interest income		(50)		(32)
Interest expense, net		47		20
Other (income) expense, net		(25)		14
Total other expense, net		22		34
Income before income taxes		161		267
Income tax expense		41		53
Net income	\$	120	\$	214
Basic earnings per share	<u>\$</u>	0.04	\$	0.07
Diluted earnings per share	s	0.04	\$	0.07
	<u> </u>			
Weighted average number of common shares outstanding-				
denominator used for basic per share computations		3,075		3,170
Weighted average number of dilutive stock options outstanding		30		104
Denominator used for diluted per share computations		3,105		3,274
Dividends declared per share	<u>\$</u>	0.06	\$	0.05

See notes to condensed consolidated financial statements.

# ACME UNITED CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (all amounts in thousands)

		Three Months Ended March 31,		
	20	)11	2	010
Operating Activities:				
Net income	\$	120	\$	214
Adjustments to reconcile net income				
to net cash used by operating activities:				
Depreciation		197		206
Amortization		36		29
Stock compensation expense		84		77
Changes in operating assets and liabilities:				
Accounts receivable		316		448
Inventories		393		(1,208)
Prepaid expenses and other assets		(176)		(87)
Accounts payable		(2,684)		520
Other accrued liabilities		(1,133)		(653)
Total adjustments		(2,968)		(668)
Net cash used by operating activities		(2,847)		(454)
Investing Activities:				
Purchase of property, plant, and equipment		(178)		(189)
Purchase of patents and trademarks		(24)		(11)
Acquisition of Pac-Kit Safety Company		(3,127)		(11)
Net cash used by investing activities		(3,329)		(200)
Financing Activities:				
Borrowing (repayments) of long-term debt		4,823		(246)
Proceeds from issuance of common stock		105		30
Distributions to stockholders		(184)		(158)
Purchase of treasury stock		(184)		(158)
Net cash provided (used) by financing activities		4,646		(375)
Effect of exchange rate changes		31		(22)
Net change in cash and cash equivalents		(1,499)		(1,051)
Cash and cash equivalents at beginning of period		6,601		6,519
Cash and cash equivalents at end of period	<u>\$</u>	5,102	\$	6,548

See notes to condensed consolidated financial statements.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (UNAUDITED)

# Note 1 — Basis of Presentation

In the opinion of management, the accompanying condensed consolidated financial statements include all adjustments necessary to present fairly the financial position, results of operations and cash flows of Acme United Corporation (the "Company"). These adjustments are of a normal, recurring nature. However, the financial statements do not include all of the disclosures normally required by accounting principles generally accepted in the United States of America or those normally made in the Company's Annual Report on Form 10-K. Please refer to the Company's Annual Report on Form 10-K for the year ended December 31, 2010 for such disclosures. The condensed consolidated balance sheet as of December 31, 2010 was derived from the audited consolidated balance sheet as of that date. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with the Management's Discussion and Analysis of Financial Condition and Results of Operations and financial statements and notes thereto, included in the Company's 2010 Annual Report on Form 10-K.

The Company has evaluated events and transactions subsequent to March 31, 2011 and through the date these consolidated financial statements were included in this Form 10-Q and filed with the SEC.

#### Note 2 — Contingencies

The Company is involved from time to time in disputes and other litigation in the ordinary course of business and may encounter other contingencies, which may include environmental and other matters. The Company presently believes that none of these matters, individually or in the aggregate, would be likely to have a material adverse impact on its financial position, results of operations or liquidity, as set forth in these financial statements.

In December 2008, the Company sold property it owned in Bridgeport, Connecticut to B&E Juices, Inc. for \$2.5 million, of which \$2.0 million is secured by a mortgage on the property. The property consists of approximately four acres of land and 48,000 sq. feet of warehouse space. The property was the site of the original Acme United scissor factory which opened in 1887 and was closed in 1996.

Under the terms of the sale agreement, and as required by the Connecticut Transfer Act, the Company is required to remediate any environmental contamination on the property. During 2008, the Company hired an independent environmental consulting firm to conduct environmental studies in order to identify the extent of the environmental contamination on the property and to develop a remediation plan. As a result of those studies and the estimates prepared by the independent environmental consulting firm, the Company recorded an undiscounted liability of approximately \$1.8 million related to the remediation of the property. This accrual includes the costs of required investigation, remedial activities, and post-remediation operating and maintenance.

Remediation work on the project began in the third quarter of 2009 and a major portion of the work has been completed. At March 31, 2011, the Company had approximately \$321,000 remaining in its accrual for environmental remediation, of which approximately \$168,000 is classified as a current liability in the accompanying balance sheet.

In addition to the remediation work, the Company, with the assistance of its independent environmental consulting firm, must continue to monitor contaminant levels on the property to ensure they comply with set governmental standards. The Company expects that the monitoring period could last a minimum of three years from the completion of the remediation work.

The change in the accrual for environmental remediation for the three months ended March 31, 2011 follows (in thousands):

Balance at		Balance at
December 31, 2010	Payments	March 31, 2011
\$ 343	\$ (22)	\$ 321
	7	

Also, as part of the sale, the Company has provided the buyer with a mortgage of \$2.0 million at six percent interest per year. The mortgage is payable in monthly installments with the outstanding balance due in full, one year after remediation and monitoring on the property have been completed. It is estimated that the remediation project will be completed within five years from the date of the sale.

### Note 3 — Pension

Components of net periodic pension cost are as follows (in thousands):

	<b>Three Months Ended</b>			
	March 31 2011		March 31 2010	
Components of net periodic benefit cost:				
Interest cost	\$ 26	\$	31	
Service cost	5		6	
Expected return on plan assets	(26)		(24)	
Amortization of prior service costs	3		2	
Amortization of actuarial loss	38		39	
	\$ 45	\$	54	

The Company's funding policy with respect to its qualified plan is to contribute at least the minimum amount required by applicable laws and regulations. In 2011, the Company is required to contribute approximately \$300,000.

# Note 4 — Long Term Debt and Shareholders Equity

The Company's revolving loan agreement, as amended, provides for borrowings up to \$20 million, with all principal amounts outstanding thereunder required to be repaid in a single amount on March 31, 2013. In addition, the Company's revolving loan agreement requires monthly interest payments. As of March 31, 2011 and December 31, 2010, the Company had outstanding borrowings of \$18,345,000 and \$13,522,000, respectively, under the revolving loan agreement.

As of March 31, 2011, the Company was not in compliance with its fixed charge coverage ratio covenant. The covenant requires that the Company maintain a 2 to 1 ratio of EBITDA to fixed charges. At March 31, 2011, the Company's trailing twelve month EBITDA was approximately \$3.9 million, \$100,000, or 2.5%, less than the \$4.0 million needed for the Company to meet the required minimum ratio. The Company has received a waiver of such covenant for the period ending March 31, 2011.

During the first three months of 2011, the Company issued 29,250 shares of common stock and received proceeds of \$104,825 upon the exercise of outstanding stock options.

# Note 5— Segment Information

The Company reports financial information based on the organizational structure used by management for making operating and investment decisions and for assessing performance. The Company's reportable business segments consist of: (1) United States; (2) Canada and (3) Europe. The activities of the Company's Asian operations are closely linked to those of the U.S. operations; accordingly, management reviews the financial results of both on a consolidated basis, and the results of the Asian operations have been aggregated with the results of the United States operations to form one reportable segment called the "United States segment" or "operating segment". Each reportable segment derives its revenue from the sales of cutting devices, measuring instruments and safety products for school, office, home, hardware and industrial use.

The chief operating decision maker evaluates the performance of each operating segment based on segment revenues and operating income. Segment amounts are presented after converting to U.S. dollars and consolidating eliminations.



# Financial data by segment (in thousands):

		Three months ended March 31			
Sales to external customers:		2011		2010	
United States	\$	10,559	\$	9,628	
Canada		1,854		1,570	
Europe		1,988		1,923	
Consolidated	<u>\$</u>	14,401	\$	13,121	
Operating income:					
United States	\$	120	\$	378	
Canada		150		70	
Europe		(87)		(147)	
Consolidated	<u>\$</u>	183	\$	301	
Interest expense, net		47		20	
Other (income) expense, net		(25)		14	
Consolidated income before taxes	\$	161	\$	267	
Assets by segment		March 31 2011	De	cember 31 2010	
United States	\$	39,435	\$	37,685	
Canada		5,789		6,205	

#### Note 6 – Stock Based Compensation

Europe

Consolidated

The Company recognizes share-based compensation at fair value of the equity instrument on the grant date. Compensation expense is recognized over the required service period. Share-based compensation expense was \$83,610 and \$77,100 for the quarters ended March 31, 2011 and March 31, 2010, respectively. During the three months ended March 31, 2011 and 2010, the Company issued 60,000 and 70,000 employee stock options, respectively, with a weighted average fair value of \$2.52 and \$2.86, respectively. As of March 31, 2011, there was \$714,576 of unrecognized compensation cost, adjusted for estimated forfeitures, related to non-vested share –based payments granted to the Company's employees.

6,143

51,367

5,691

49,581

# Note 7 – Comprehensive Income / (Loss)

Comprehensive income for the three months ended March 31, 2011 and 2010 consisted of the following (in thousands):

	Three Months Ended <u>March 31</u>			
	 2011		2010	
Net income Other comprehensive income / (loss) -	\$ 120	\$	214	
Foreign currency translation	344		(126)	
Comprehensive income	\$ 464	\$	88	

# Note 8 - Fair Value Measurements

The carrying value of the Company's bank debt and note receivable approximates fair value. Fair value was determined using a discounted cash flow analysis.

# Note 9 – Business Combination

On February 28, 2011, the Company purchased The Pac-Kit Safety Equipment Company, a leading manufacturer of first aid kits for the industrial, safety, transportation and marine markets. The Company purchased the accounts receivable, inventory, equipment and intangible assets of Pac-Kit for approximately \$3.4 million, including liabilities assumed of \$310,000, using funds borrowed under its revolving loan agreement with Wells Fargo.

The Company recorded \$1.9 million for assets acquired including accounts receivable, inventory and fixed assets, as well as \$1.5 million for intangible assets, consisting of customer relationships and the Pac-Kit trade name. The Company incurred approximately \$100,000 of integration and transaction costs associated with the acquisition. These costs were recorded in selling, general and administrative expenses.

The purchase price was allocated to assets acquired and liabilities assumed as follows (in thousands):

Assets:	
Accounts Receivable	\$ 592
Inventory	\$ 1,196
Equipment	\$ 150
Intangible Assets	\$ 1,500
Total assets	\$ 3,438
Liabilities	
Accounts Payable	\$ 310

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF

# FINANCIAL CONDITION AND RESULTS OF OPERATIONS

# Item 2. - Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **Forward-Looking Information**

The Company may from time to time make written or oral "forward-looking statements" including statements contained in this report and in other communications by the Company, which are made in good faith by the Company pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements include statements of the Company's plans, objectives, expectations, estimates and intentions, which are subject to change based on various important factors (some of which are beyond the Company's control). The following factors, in addition to others not listed, could cause the Company's actual results to differ materially from those expressed in forward looking statements: the strength of the domestic and local economies in which the Company conducts operations, the impact of current uncertainties in global economic conditions and the ongoing financial crisis affecting the domestic and foreign banking system and financial markets, including the impact of the Company's suppliers and customers, changes in client needs and consumer spending habits, the impact of competition and technological change on the Company, the Company's ability to manage its growth effectively, including its ability to successfully integrate any business which it might acquire, and currency fluctuations. A more detailed discussion of risk factors is set forth in Item 1A, "Risk Factors", included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010. All forward-looking statements in this report are based upon information available to the Company on the date of this report. The Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, or otherwise, except as required by law.

#### **Critical Accounting Policies**

There have been no material changes to the Company's critical accounting policies and estimates from the information provided in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

### **Results of Operations**

On February 28, 2011, the Company purchased The Pac-Kit Safety Equipment Company, a leading manufacturer of first aid kits for the industrial, safety, transportation and marine markets. The Company purchased the accounts receivable, inventory, equipment and intangible assets of Pac-Kit for approximately \$3.4 million using funds borrowed under its revolving loan agreement with Wells Fargo. Pac-Kit sells high quality, unitized first kits to a broad range of customers and distributors. Pac-Kit produces its products in a 40,000 square foot FDA facility in Norwalk, CT and employs 33 people.

The Company recorded \$1.9 million for assets acquired including accounts receivable, inventory and fixed assets, as well as \$1.5 million for intangible assets, consisting of customer relationships and the Pac-Kit trade name. The Company incurred approximately \$100,000 of integration and transaction costs associated with the acquisition. These costs were recorded in selling, general and administrative expenses.

#### Net Sales

Consolidated net sales for the three months ended March 31, 2011 were \$14,401,000, compared with \$13,121,000, in the same period in 2010, a 10% increase. Net sales in the U.S increased 10% principally due to increased sales of PhysiciansCare and Pac-Kit branded first aid products. Net sales in the Canadian operating segment increased 18% (11% in local currency). The increase is primarily the result of initial shipments of new products. Net sales in Europe increased by 3% in U.S. dollars (4% in local currency).

Traditionally, the Company's sales are stronger in the second and third quarters and weaker in the first and fourth quarters of the fiscal year, due to the seasonal nature of the back-to-school market.

#### Gross Profit

Gross profit for the three months ended March 31, 2011 was \$5,308,000 (37% of net sales), compared to \$5,113,000 (39% of net sales) for the same period in 2010. The decrease in gross profit as a percentage of sales for the first quarter was principally due to higher sales of seasonal over-the-counter medications which have lower margins than the balance of our products.

#### Selling, General and Administrative Expenses

Selling, general and administrative ("SG&A") expenses for the three months ended March 31, 2011 were \$5,125,000 (35.6% of net sales), compared with \$4,812,000 (36.7% of net sales) for the same period of 2010, an increase of \$313,000. The increase in SG&A expenses for the three months ended March 31, 2011, compared to the same period in 2010, was primarily due to higher personnel related costs as well as transaction and integration costs of approximately \$100,000 associated with the acquisition of Pac-Kit.

#### **Operating** Income

Operating income for the three months ended March 31, 2011 was \$183,000, compared with \$301,000 in the same period of 2010, a decrease of \$118,000. Operating income in the U.S. decreased by \$258,000 compared to the same period of 2010. The decrease is principally due to higher S,G&A expenses, including approximately \$100,000 of transaction and integration costs related to the acquisition of Pac-Kit. Operating income in the Canada increased by \$80,000 primarily due to an increase in sales. The operating loss in the European segment decreased by \$60,000 in the first quarter of 2011, compared to the same period of 2010, primarily as a result of cost cutting initiatives.

#### Interest Expense, net

Interest expense, net for the three months ended March 31, 2011, was \$47,000, compared with \$20,000 for the same period of 2010, an increase of \$27,000. The increase in interest expense, net during the first three months of 2011 over the comparable period in 2010 was primarily the result of higher average borrowings under the Company's revolving loan agreement.

#### Other income (expense), net

Net other income, consisting primarily of foreign currency transaction gains, was \$25,000 in the first quarter of 2011, compared to net other expense of \$14,000 in the first quarter of 2010.

#### Income Taxes

The effective tax rate in the first quarter of 2011 was 26%, compared to 20% in the first quarter of 2010. The increase in the tax rate is the result of tax credits recorded in the first quarter of 2010 that related to the donation of property the Company owned in Bridgeport, CT, to the City of Bridgeport, CT.



### **Financial Condition**

#### Liquidity and Capital Resources

During the first three months of 2011, working capital remained essentially constant compared to December 31, 2010. Inventory increased by approximately \$1.1 million at March 31, 2011 compared to December 31, 2010. The increase was principally due to the acquisition of the Pac-Kit Company as well as a buildup in advance of the back to school season. Inventory turnover, calculated using a twelve month average inventory balance, increased slightly to 2.0 at March 31, 2011 compared to 1.9 at December 31, 2010. Receivables increased by approximately \$400,000 at March 31, 2011 compared to December 31, 2010. The average number of days sales outstanding in accounts receivable was 65 days at March 31, 2011 compared to 61 days at December 31, 2010.

The Company's working capital, current ratio and long-term debt to equity ratio follow:

	Ma	March 31, 2011		cember 31, 2010
Working capital	\$	36,995,353	\$	33,410,000
Current ratio		7.40		4.62
Long term debt to equity ratio		71.3%		53.5%

During the first three months of 2011, total debt outstanding under the Company's credit facility, increased by approximately \$4.8 million compared to total debt at December 31, 2010. As of March 31, 2011, \$18,345,000 was outstanding and \$1,655,000 was available for borrowing under the Company's credit facility. The increase in borrowings under the Company's revolving loan agreement is primarily related to the acquisition of the Pac-Kit Company.

On February 23, 2011, the Company modified its revolving loan agreement with Wells Fargo Bank; the amendments include an increase in the maximum borrowing amount from \$18 million to \$20 million and an extension of the maturity date of the loan from February 1, 2012 to March 31, 2013. Funds borrowed under the credit facility may be used for working capital, general operating expenses, share repurchases and certain other purposes. Under the revolving loan agreement, the Company is required to maintain specific amounts of tangible net worth, a specified debt service coverage ratio, and a fixed charge coverage ratio.

As of March 31, 2011, the Company was not in compliance with its fixed charge coverage ratio covenant. The covenant requires that the Company maintain a 2 to 1 ratio of EBITDA to fixed charges. At March 31, 2011, the Company's trailing twelve month EBITDA was approximately \$3.9 million, \$100,000, or 2.5%, less than the \$4.0 million needed for the Company to meet the required minimum ratio. For the reasons discussed above, EBITDA was negatively impacted by lower gross profits as a percentage of sales as well as higher selling, general and administrative expenses. These factors have resulted in a fixed coverage charge ratio slightly below the minimum required under the loan agreement. The Company has received a waiver of such covenant for the period ending March 31, 2011.

As discussed in Note 2, at March 31, 2011 the Company had approximately \$321,000 remaining in its accrual for environmental remediation, with approximately \$168,000 classified as a current liability. The Company intends to use cash flow from operations or borrowings under its revolving credit facility to pay for these costs. The Company does not believe that payment of such remediation costs will have a material adverse affect on the Company's ability to implement its business plan. In addition, the Company has provided the buyer with a \$2.0 million mortgage at 6 percent interest. Payments on the mortgage are due monthly and will also help fund the remediation.

Cash expected to be generated from operating activities, together with funds available under the Company's revolving credit facility are expected, under current conditions, to be sufficient to finance the Company's planned operations over the next twelve months.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF

# FINANCIAL CONDITION AND RESULTS OF OPERATIONS-Continued

# Item 3. Quantitative and Qualitative Disclosure About Market Risk

Not applicable for smaller reporting companies.

# Item 4T. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, we have evaluated the effectiveness of our disclosure controls and procedures as required by Exchange Act Rule 13a-15(b) as of March 31, 2011. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that these disclosure controls and procedures are effective.

# (b) Changes in Internal Control over Financial Reporting

During the quarter ended March 31, 2011, there were no changes in the Company's internal control over financial reporting that materially affected, or was reasonably likely to materially affect, our internal control over financial reporting.

# PART II. OTHER INFORMATION

# Item 1 — Legal Proceedings

The Company is involved from time to time in disputes and other litigation in the ordinary course of business, including certain environmental and other matters. The Company presently believes that none of these matters, individually or in the aggregate, would be likely to have a material adverse impact on its financial position, results of operations, or liquidity.

# Item 1A – Risk Factors

See Risk Factors set forth in Part I, Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

# Item 2 — Unregistered Sales of Equity Securities and Use of Proceeds

	Period	Total Number of Shares Purchased		Average Price Paid per Share	Total Number of shares Purchased as Part of Publicly Announced Programs	Maximum Number of Shares that may yet be Purchased Under the Programs		
January		10,000	\$	9.73	10,000	190,000		
Februar	у	-		-	-			
March		-		-	-			
Total		10,000	\$	9.73	10,000	190,000		
Item 3.	—Defaults Upon Senio	r Securities						
None.								
Item 4 -	— Removed and Reserv	ved						
None.								
Item 5 -	— Other Information							
None.								
Item 6 -	— Exhibits							
	Documents filed as part of this report.							
	Exhibit 31.1 Certification of Walter C. Johnsen pursuant to Section 302 of the Sarbanes-Oxley Act of 2002							
	Exhibit 31.2 Certification of Paul G. Driscoll pursuant to Section 302 of the Sarbanes-Oxley Act of 2002							
	Exhibit 32.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002							
	Exhibit 32.2 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002							

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ACME UNITED CORPORATION

By /s/ Walter C. Johnsen Walter C. Johnsen Chairman of the Board and Chief Executive Officer Dated: May 12, 2011

By

/s/ Paul G. Driscoll Paul G. Driscoll Vice President and Chief Financial Officer

Dated: May 12, 2011

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

#### I, WALTER C. JOHNSEN, certify that:

I have reviewed this Quarterly Report on Form 10-Q of Acme United Corporation;

Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Walter C. Johnsen	
Walter C. Johnsen	
Chairman of the Board and	
Chief Executive Officer	

Dated: May 12, 2011

### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

#### I, PAUL G. DRISCOLL, certify that:

I have reviewed this Quarterly Report on Form 10-Q of Acme United Corporation;

Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

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/s/ Paul G. Driscoll Paul G. Driscoll Vice President and Chief Financial Officer

Dated: May 12, 2011

### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

The undersigned officer of Acme United Corporation (the "Company") hereby certifies to my knowledge that the Company's quarterly report on Form 10-Q for the quarterly period ended March 31, 2011 (the "Report"), as filed with the Securities and Exchange Commission on the date hereof, fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended, and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company. This certification is provided solely pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and shall not be deemed to be a part of the Report or "filed" for any purpose whatsoever.

By

/s/ Walter C. Johnsen

Walter C. Johnsen Chairman of the Board and Chief Executive Officer

Dated: May 12, 2011

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Acme United Corporation and will be retained by Acme United Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

The undersigned officer of Acme United Corporation (the "Company") hereby certifies to my knowledge that the Company's quarterly report on Form 10-Q for the quarterly period ended March 31, 2011 (the "Report"), as filed with the Securities and Exchange Commission on the date hereof, fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended, and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company. This certification is provided solely pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and shall not be deemed a part of the Report or "filed" for any purpose whatsoever.

By

/s/ Paul G. Driscoll Paul G. Driscoll Vice President and Chief Financial Officer

Dated: May 12, 2011

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Acme United Corporation and will be retained by Acme United Corporation and furnished to the Securities and Exchange Commission or its staff upon request.