#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (date of earliest event reported): October 16, 2015

### ACME UNITED CORPORATION

(Exact name of registrant as specified in its charter)

Connecticut

(State or other jurisdiction of incorporation or

organization)

001-07698

(Commission file number)

06-0236700 (I.R.S. Employer Identification No.)

**55 Walls Drive, Fairfield, Connecticut** (Address of principal executive offices)

**06824** (Zip Code)

Registrant's telephone number, including area code: (203) 254-6060

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

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□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On October 16, 2015, Acme United Corporation (the "Company") issued a press release announcing its financial results for the quarter ended September 30, 2015. A copy of the press release is attached as Exhibit 99.1 to this current report.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(c) Exhibits

Exhibit Number

**Description** 

<u>99.1</u>

Press release dated October 16, 2015.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### ACME UNITED CORPORATION

By

/s/ Walter C. Johnsen Walter C. Johnsen Chairman and Chief Executive Officer

Dated: October 16, 2015

By

/s/ Paul G. Driscoll Paul G. Driscoll Vice President and Chief Financial Officer

Dated: October 16, 2015

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## EXHIBIT INDEX

Exhibit Number

<u>99.1</u>

Description

Press release dated October 16, 2015.

CONTACT:

## ACME UNITED CORPORATION

# NEWS RELEASE

 Paul G. Driscoll
 Acme United Corporation
 55 Walls Drive
 Fairfield

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 Fairfield

Fairfield, CT 06824

#### FOR IMMEDIATE RELEASE October 16, 2015

#### ACME UNITED REPORTS THIRD QUARTER SALES AND EARNINGS

FAIRFIELD, CONN. – October 16, 2015 – Acme United Corporation (NYSE MKT:ACU) today announced that net sales for the third quarter ended September 30, 2015 were \$29.9 million, compared to \$30.0 million in the comparable period of 2014 and an increase of 3% in constant currency. Net sales for the nine months ended September 30, 2015 were \$86.7 million, compared to \$82.6 million in the comparable period of 2014, an increase of 5%, or 8% in constant currency.

Net income for the quarter ended September 30, 2015 was \$1.21 million, or \$0.33 per diluted share, compared to \$1.19 million, or \$0.34 per diluted share, for the 2014 period, an increase in net income of 2%. During the quarter, the Company incurred \$150,000 of one-time moving and severance costs related to the consolidation of its first aid operations. Excluding these costs, earnings per share would have been \$0.35 in the third quarter. Net income for the nine months ended September 30, 2015 was \$4.35 million, or \$1.18 per diluted share, compared to \$4.10 million, or \$1.18 per diluted share, in the 2014 comparable period, a 6% increase in net income.

Chairman and CEO Walter C. Johnsen commented, "Third quarter sales were even with last year, and we continued to deliver a solid, profitable performance. I am particularly happy with the sales growth in our Westcott office products, first aid business, and European operations. Our Canadian subsidiary was impacted by difficult economic conditions, but we are gaining new business and working to recover."

Mr. Johnsen continued, "We are in the final stages of consolidating our Norwalk, Connecticut first aid operations into our modern facility in Vancouver, Washington. We expect the consolidation to generate savings in fixed expenses and provide operating leverage in 2016 and beyond. Excluding the one-time consolidation costs of the move, earnings per share would have been \$0.35 in the third quarter."

In the Company's U.S. segment, net sales for the quarter ended September 30, 2015 increased 2% compared to the same period in 2014. Sales of the Westcott family of school and office products increased 7%, with the largest contribution coming from iPoint pencil sharpeners and titanium scissors. Sales of first aid products increased 4%. Excluding discontinuation of some low-margin over-the-counter medications, first aid sales increased 9%. Sales of Camillus knives declined \$0.7 million in the quarter due to a retail promotion in last year's quarter that did not repeat. Year over year, net sales for the first nine months of 2015 grew 9%, mainly due to increased sales of first aid and Westcott products.

Net sales in Canada for the three months ended September 30, 2015 decreased 24% in U.S. dollars and 9% in local currency compared to the prioryear period. Year over year, net sales for the nine months ended September 30, 2015 decreased 22% in U.S. dollars and 11% in local currency. These decreases were primarily due to a large retail chain exiting the Canadian market and weak economic conditions.

Net sales in Europe for the three months ended September 30, 2015 increased 5% in U.S. dollars and 24% in local currency compared to the 2014 period. Net sales for the nine months ended September 30, 2015 decreased 7% in U.S. dollars but rose 13% in local currency.

Gross margins were 34.5% in the third quarter of 2015 compared to 35.4% in the 2014 period. In the third quarter of 2015 the Company moved most of its first aid production from Norwalk, Connecticut to its Vancouver, Washington plant, incurring approximately \$150,000 of one-time moving and severance costs. The Connecticut facility will be closed on schedule in the fourth quarter of 2015 as part of a planned consolidation of first aid facilities. Gross margins were 36.1% for the nine months ended September 30, 2015 compared to 35.4% for last year's period. The gross margin improvement for the year was primarily due to a more favorable product mix.

The Company's bank debt less cash on September 30, 2015 was \$23.9 million compared to \$24.5 million on September 30, 2014.

ACME UNITED CORPORATION is a leading worldwide supplier of innovative cutting, measuring and safety products to the school, home, office, hardware, sporting goods and industrial markets. Its leading brands include Westcott®, Clauss®, Camillus®, Cuda®, Physicians*Care*®, First Aid Only® and Pac-Kit®. For more information, visit <u>www.acmeunited.com</u>

Forward-looking statements in this report, including without limitation, statements related to the Company's plans, strategies, objectives, expectations, intentions and adequacy of resources, are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Investors are cautioned that such forward-looking statements involve risks and uncertainties including, without limitation, the following: (i) changes in the Company's plans, strategies, objectives, expectations and intentions, which may be made at any time at the discretion of the Company; (ii) the impact of uncertainties in global economic conditions, including the impact on the Company's suppliers and customers; (iii) changes in client needs and consumer spending habits; (iv) the impact of competition and technological changes on the Company; (v) the Company's ability to manage its growth effectively, including its ability to successfully integrate any business it might acquire; (vi) currency fluctuations; and (vii) other risks and uncertainties indicated from time to time in the Company's filings with the Securities and Exchange Commission.

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## ACME UNITED CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF INCOME THIRD QUARTER REPORT 2015 (Unaudited)

Amounts in \$000's except per share data		Three Months Ended September 30, 2015		Three Months Ended September 30, 2014	
N7 ( 1	¢	20.002	0	20.000	
Net sales	\$	29,903	\$	30,008	
Cost of goods sold		19,577		19,393	
Gross profit		10,326		10,615	
Selling, general, and administrative expenses		8,334		8,685	
Income from operations		1,992		1,930	
Interest expense		150		157	
Interest income		(1)		(4)	
Net interest expense		149		153	
Other expense (income)		93		67	
Total other expense		242		221	
Income before income tax expense		1,750		1,710	
Income tax expense		542		521	
Net income	\$	1,208	\$	1,189	
Shares outstanding - Basic		3,354		3,250	
Shares outstanding - Diluted		3,699		3,546	
Earnings per share basic	\$	0.36	\$	0.37	
Earnings per share diluted		0.33		0.34	
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## ACME UNITED CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF INCOME THIRD QUARTER REPORT 2015 (cont.) (Unaudited)

Amounts in \$000's except per share data		Nine Months Ended September 30, 2015		Nine Months Ended September 30, 2014	
Net sales	\$	86,694	\$	82,555	
Cost of goods sold		55,398		53,346	
Gross profit		31,296		29,209	
Selling, general, and administrative expenses		24,603		22,920	
Income from operations		6,693		6,289	
Interest expense		424		355	
Interest income		(4)		(12)	
Net interest expense		420		343	
Other expense		149		78	
Total other expense		569		421	
Income before income tax expense		6,124		5,868	
Income tax expense		1,771		1,769	
Net income	\$	4,353	\$	4,099	
Shares outstanding - Basic		3,328		3,224	
Shares outstanding - Diluted		3,698		3,485	
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Earnings per share basic	\$	1.31	\$	1.27	
Earnings per share diluted		1.18		1.18	
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## ACME UNITED CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS THIRD QUARTER REPORT 2015 (Unaudited)

Amounts in \$000's	September 30, 2015 September 30,		September 30, 2014
Assets:			
Current assets:			
Cash and cash equivalents	S	4,621 \$	5,814
Accounts receivable, net		23,587	24,007
Inventories		34,497	31,461
Prepaid and other current assets		2,163	1,839
Total current assets		64,868	63,121
Property and equipment, net		7,343	6,649
Intangible assets, net		8,613	12,761
Goodwill		4,785	1,340
Other assets		967	1,072
Total assets	\$	86,576 \$	84,943
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Liabilities and stockholders' equity: Current liabilities			
Accounts payable	\$	7,206 \$	6,574
Other current liabilities	φ	6,759	8,067
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Total current liabilities Bank debt		13,965 28,551	30,344
Other non current liabilities		,	,
		362	807
		42,878	45,792
Total stockholders' equity		43,698	39,151
Total liabilities and stockholders' equity	\$	86,576 \$	84,943